

# International Forum on Elite Sport 24 August 2017

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“The gift of leading others”



[www.GaryKirsten.com](http://www.GaryKirsten.com)

“A great team culture is arguably the only sustainable competitive advantage left in the new economy.” Matt Tenney



“Its amazing what you can accomplish when you do not care who gets the credit.” Harry S Truman

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Leaders are always giving feedback to their subordinates,  
but are not so good at receiving it.



# Leadership Challenge 2017

- 70% of worldwide employees leave their jobs to get away from their boss.
- Only 13% of people worldwide are fully engaged at work.
- Companies fail to choose the right managerial candidate 82% of the time.

“Once you have the right people on your team, you also need to ensure that those people are fully engaged while they’re at work. Otherwise, that talent is wasted – along with a lot of money.”



“People quit people before they quit companies.”

# The Leader

*Have a significant and positive impact on people's lives. Move people toward a common goal which is aligned to a set of core team values.*

*"Bring the values to life."*



"No man is a leader until his appointment is ratified in the minds and hearts of his men."

# The Leader

What do I want most from my leader?

- Integrity
- Approachability
- Humility
- Empathy

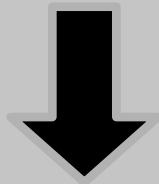


“The principal reasons executives fail are arrogance, out-of-control egos and insensitivity.” David Cottrell

# The Leader

“By making a habit out of doing the right thing at all times, we can gradually develop character that inspires those around us every day.”

- Privilege
- Responsibility
- Trust
- Care
- Connection
- Perspective
- Legitimate Intent



**Only then can you  
influence**

# Circle of Trust

“The more buckets you fill, the more your bucket is filled.”

